

Minutes: ERA Board of Directors Wednesday December 21st, 2011

Start Time 6:30 pm CST

Attendees: Bob Thomas, Chris Thompson, Alan Reynolds, Ronnie Charnes, Henry Henke, Bill Ernst, Joe Bradish, Tom Barrett, Mike Schroeder, Mike Dietrich, Larry Hagemeister, Ken Plourde, Daren Roggentien.

1: Treasurers Report:

- a. Chris Thompson reported a balance of \$29,382.15 in the ERA checking with all bills paid in full.
- b. Chris informed attendees that expenses for the year to date are \$89,719.70. Income for the year to date of \$97,289.75, which does not include all the income for December 2011. Chris reported that though there shows a surplus of income for the 2011 year that the ERA lost approximately \$11,000.00 in the 2010 year.

2: Membership Report:

- a. Tom Barrett reported the following. The ERA has a current membership of 455. There were 32 renewals for the month and 3 new members.
- b. Tom reported that Jean Harbrige had made 87 calls to former members for the month and of these several were no longer good phone numbers or the business had closed.
- c. Tom informed that since Jean has started making membership calls the membership has grown from 439 members to 455.
- d. Mike Schroeder made a motion to reimburse Chris Thompson for expenses that he incurred while Jean was making membership calls for the ERA. Chris Thompson informed that he would not accept any money from the ERA for Jeans time making calls for the ERA. The motion died for a lack of a second.

3: Technical/Training Committee Report:

- a. Mike Schroeder reported that the Tech. Line has had normal usage for the month.
- b. Bob Thomas reported that there are two tech. articles in the works. One article deals with starter shunt coils and the other article is on the importance of testing rotors with the correct polarity on some alternators.
- c. Henry Henke informed attendees that he would be making a video on Bosch 417 starters.
- d. Joe Bradish reported that he had trouble with a 565 drive not wanting to release. There are several different springs that this style of drives use depending on application. Mark at IPM/Facet provided the information and offered to help if an article is produced on these drives.

4: Old Business:

a. ERA Trade Show:

1. Ken Plourde reported that he has received an email from Polly Shea. Polly informed that Exhibitor forms were nearly complete and will be sent out in January 2012. The registration forms will be published in the Electrical Rebuilders Exchange paper in January also. Dan Smith will give a marketing seminar at the ERA Trade Show and Alan Melton will be the chairperson for the roundtable seminar.
2. Joe Bradish reported that he has received a proposal from Dan Marinucci for the cover on the workbooks for his seminar at the 2012 Trade Show. After discussion a motion was made by Joe Bradish to accept Dan's proposal for the cover on the workbook. Chris Thompson made a second. All ayes, motion approved. Joe will contact Dan on this.

- b.** Henry Henke reported that he had talked with Mark Hoogterp about his resignation from the ERA Board. Mark's resignation letter is on file with the ERA and Mark would like to suggest Drew Withrow (sales manager for Dubois Marketing) as his replacement. Motion made by Ken Plourde to accept Mark Hoogterp's resignation. Second by Bob Thomas. All ayes, motion approved. Motion by Ken Plourde to approve Drew Withrow as a replacement for Mark's position on the ERA Board pending Drew's acceptance. All ayes, motion passed. This position will run until the annual ERA Board Meeting in 2013. Henry will contact Drew.

5: New Business:

a. ERA 2012 Budget:

1. Chris Thompson gave a line-by-line proposal that the budget committee had recommended.
2. Mike Schroeder would like to add a line to the ERA Budget in the income to reflect carryover money from the previous year. This amount would change from year to year depending on income minus expenses for the year. The budget would also have a line under expenses that would be contingency expenses that could be used to fund other expense line items that were short on funds for the year. After discussion a motion was made by Joe Bradish to add the line items to the budget. Income line item would be called Carryover. Expense line item would be called Contingency Expenses. Bob Thomas made a second to the motion.
All ayes, motion approved.
3. Mike Schroeder questioned the amount paid for contract labor for the ERA Office. A question was brought up if this includes wages paid for contract labor technical services. Attendees were informed that there is a verbal agreement that runs through 2012 for contract labor technical service. Bob Thomas made a motion to increase the amount paid for contract labor for the ERA Office by \$1.00 per hour effective January 1st, 2012. Ronnie Charnes made a second to the motion. All ayes, motion approved. This will not require a change to the proposed budget.

4. Chris Thompson will make the changes to the proposed 2012 ERA Budget and have it available for approval at the January 2012 ERA Board Meeting.
- b. Henry Henke informed attendees that past ERA President Jim Thomas had lost a son to Huntington disease. Henry would like to have the ERA send a card with condolences from the ERA. Chris Thompson will handle this. Discussion was had and Mike Schroeder made a motion to allow the ERA Treasurer to spend up to \$50.00 to donate to memorials in cases like this without board approval. Seconded by Ronnie Charnes. All ayes, motion approved.
- c. Henry informed attendees that he had received an email from Betsy Grueninger on Wes' health condition. Henry made a suggestion that Wes be put on light duty with the ERA and continue to pay him his normal wage through March 2012. Mike Schroeder made a motion to put Wes on light duty and pay him his normal wage through March 2012. A second was made by Joe Bradish. All ayes, motion approved.

Being no further business a motion was made by Mike Schroeder to adjourn the meeting. A second was made by Joe Bradish. All ayes, meeting adjourned at 8:05 pm.

THE NEXT ERA BOARDS OF DIRECTORS MEETING IS SCHEDULED FOR JANUARY 18TH, 2012 @ 6:30 PM CST.

Respectfully submitted.
Daren Roggentien.
Secretary.