

Minutes ERA Board of Directors Wednesday February 17th, 2016

President Mike Dietrich called the meeting to order at 6:35 pm CST.

Attendees: Art Glass, Ronnie Charnes, Alan Reynolds, Ken Plourde, Mike Dietrich, Matt Wight, Scott Scharrer, Lynn Gross, Bob Thomas, Mike Schroeder, Jerry Keiffer, Gene Kaiser, Larry Hagemeister, Alan Melton, Daren Roggentien.

1: Treasurers Report:

- a. Mike Schroeder reported a balance of \$43,130.78 in the ERA checking account with all bills paid in full. Mike added that \$23,187.00 of the balance was 2016 ERA Trade Show booth registration and Rebuilder registrations.

2: Membership Report:

- a. Scott Scharrer reported that the total membership in the ERA excluding Global Members is 413. This breaks down as follows. 17 Individual Members, 356 Rebuilder Members, 35 Supplier Members and 5 Warehouse Members.

3: Technical/Training Report:

- a. Mike Dietrich announced that Lynn Gross will be assuming the position of Chairperson for the Technical/Training Committee. Mike thanked Howie Gore for the time and effort he put forward while chairing the Technical/Training Committee.
- b. Lynn Gross informed that he has produced a short video on pole shoe removal. The video was produced using his I Phone and took about 30 minutes to produce a video about 36 seconds in length. Lynn added that he would like to see more of this type of video produced, short and to the point. Lynn informed that he needs volunteers to help out in making videos and setting up procedures.
- c. Lynn would like to have the current ERA Video Library set up for ease of locating Videos and viewing.
- d. Lynn will work on reestablishing the "It Worked For Me" contest.
- e. Members need to contact Lynn on serving on the Committee.

4: Exchange Magazine Report:

- a. Bob Thomas reported that the February issue of the Exchange Magazine was in the Members hands the second week of February. Attendees reported that the February issue was extremely good and thanked Bob and Stephanie for a great job.
- b. Bob informed that the March issue went to the printers on February 15th and should get to Members before the 2016 ERA Trade Show. Bob asked if the ERA could reserve a date with the printers? Mike Schroeder informed that he would look into this.
- c. Bob reported that he is working on a Technical article on Com Regulators with information being supplied by WAI and Larry Hagemeister sent some photos repairing the B+ space on Delco DR series alternators.

5: ERA Trade Show Report:

- a. Mike Dietrich reported that the Trade Show Committee held their meeting on February 10th. The minutes from the meeting can be viewed on the ERA Web Site.
- b. Ken Plourde reported that he has received donations for the raffles. The raffles will take place on Saturday on the Trade Show Floor at the Vendors Booths. Ken added that there are a lot of nice prizes. Ken will get Jessica a list of the prizes to post on the ERA Web Site.
- c. Mike Schroeder reported that as of February 17th the ERA Office has received a total of 120 registrations. The numbers of people purchasing the bundles are 58. 62 people have signed up for seminars, 82 people for the WAI Tour, 75 people for the Downtown Tour and 69 people for the Sunday Breakfast and Meeting. The ERA has met 199 of the 200 required room nights with the Conference Center.
- d. Mike informed the ERA Office has received \$1,550.00 toward the Vendor Reception. Total income from Vendor Registration is \$14,992.00 and \$8,225.00 in Rebuilder Registrations. Mike reported that 19 Large Booths have been reserved and 8 Small Booths have been reserved. There are 10 open Booths. Mike informed that he has spoken with the Decorator and the Trade Show Floor can be adjusted to make the room look full.

6: Old Business:

a. Nominating Committee:

- 1: Larry Hagemeister reported that he has contacted members of the Advisory Board, Board of Directors and the Executive Board on reelection. This list can be viewed on the ERA Web Site.

b. Binders for the Exchange Magazine:

- 1: Mike Schroeder reported that he has a meeting set up with the supplier of the binders. After discussion a motion was made by Ronnie Charnes to have Mike move forward on purchasing the binders. A second was made by Art Glass. All ayes. Motion approved.

7: New Business:

a. Dues Increase:

- 1:** Mike Dietrich reported that a Committee had been set up to review the Dues Schedule for the ERA. The Committee members were Art Glass, Alan Reynolds, Lynn Gross, Scott Scharrer, Mike Dietrich and Daren Roggentien. Mike informed that The last dues increase was 2010. At that time a \$50.00 increase was implemented. The Dues Committee discussed possible budget problems with the biggest being advertising dollars for the Exchange Magazine. The Dues Committee felt that Membership dues need to be reviewed more often so large increases would not have to be implemented. Mike added that this will be easy to monitor with the current budget reports. The Dues Committee proposed the following increases.

Rebuilder Member: Current rate \$200.00 annually, New rate \$220.00 annually

Supplier Member: Current rate \$400.00 annually, New rate \$440.00 annually

Warehouse Member: Current rate \$135.00 annually, New rate \$135.00 annually

If approved at the March 20th Annual meeting these increases would go into effect May 1st, 2016. If a members dues fall after the May 1st they would have the option of paying at the old rate.

b. Early Bird Contest:

- 1:** Mike Schroeder reported there were 56 rebuilders members that were eligible for the "Early Bird Contest". Mike reported that he had listed the eligible names on a spreadsheet and scrambled them. Mike Dietrich selected the following attendees to select a number between 1-56.

Alan Reynolds selected number 5 for the 3rd place prize with the winner being Glenn Lee of Auto Electric of Sanford.

Art Glass selected number 55 for the 2nd place prize with the winner being Tom Blake of Hite Parts Exchange.

Ronnie Charnes selected number 49 for the 1st place prize with the winner being Alan Melton.

After reviewing Alan Melton was not eligible as he is an Honorary member. The contest was for Rebuilder Members only.

Larry Alford of Star Auto Electrics was then selected as the 1st place winner.

Being no further business a motion was made by Mike Schroeder to adjourn the meeting. Art Glass made a second to the motion. All ayes. Meeting adjourned at 7:40 pm CST.

THE NEXT ERA BOARD OF DIRECTORS MEETING WILL BE HELD AT THE ANNUAL MEETING ON SUNDAY MARCH 20TH, 2016 IN MEMPHIS, TENNESSEE.

Respectfully submitted.
Daren Roggentien.
Secretary.