

Minutes ERA Board of Directors December 18th, 2019

President Ken Plourde called the meeting to order at 6:30 pm ct.

Attendees: Alan Reynolds, Bob Hopko, Luke Hagemeister, Tom Barrett, Mike Mackey, Lonnie Bain, Mike Dietrich, Mohammad Samii, Jeff Cazel, Kenny Turner, Paul Sailon, Mike Schroeder, Michele Schroeder, Stephanie Schroeder, Ken Plourde, Ted Heywood, Glen McLaughlin, Daren Roggentien.

1: Consent Agenda:

- a. Daren Roggentien added to the Agenda under New Business the 2020 ERA Proposed Budget.
- b. Mike Dietrich made a motion to accept the Consent Agenda. Paul Sailon made a second to the motion. All ayes. Motion approved.

2: Secretary Report:

- a. Mike Schroeder made a motion to accept the minutes from the November 20th, 2019 ERA Board of Directors meeting. Mike Dietrich made a second to the motion. All ayes. Motion approved.

3: Treasurers Report:

- a. Mike Schroeder presented a Profit and loss Statement for November 1st - December 7th, 2019.
- b. Mike reported a balance of \$5,267.06 in the ERA Checking Account.
- c. Daren Roggentien made a motion to accept the Treasurers Report. Mike Dietrich made a second to the motion. All ayes. Motion approved.

4: Membership Report:

- a. Michele Schroeder reported that as of November 21st, 2019 the ERA has 359 members.
- b. Michele informed attendees there was 1 past Member that renewed, 1 new Rebuilder Member and 1 new Supplier Member.
- c. Michele reported that she has been unable to make membership calls because of ERA 2020 Trade Show business.

5: Correspondence Report:

- a. There were no reports from the ERA Office or the Secretary.

6: Exchange Magazine Report:

- a. Stephanie Schroeder informed attendees that she has finished the Vendor Packets for the 2020 ERA Trade Show.
- b. Stephanie reported that the January issue of the Exchange Magazine will go to the printers on Friday.
- c. Stephanie informed attendees that she has sent out questionnaires to Suppliers on their advertising for 2020 in the Exchange Magazine.
- d. Stephanie informed attendees that the Exchange magazine will have Registration and 2020 ERA Trade Show information for the next 3 months.

7: ERA Web Site Report:

- a. Bob Thomas was unable to attend the meeting.

8: Technical Advisor Report:

- a. Mohammad Samii reported that calls have been coming in as usual 3-6 calls per day. Calls are on where to find parts and diagnosing problems.
- b. Mohammad informed attendees that he has finished up the 2020 ERA Trade Show Seminars and has been contacting presenters.
- c. Mohammad reported that he has been working on Technical Articles and promoting the 2020 ERA Trade Show.

9: 2020 ERA Trade Show Report:

- a. Mike Schroeder thanked Mohammad for all the work he has put in for the 2020 ERA Trade Show.
- b. Mike reported that the 2020 ERA Trade Show Schedule will be posted on the ERA Web Site this week. Mike added that the Vendor Packets have been mailed out.
- c. Mike reported that the ERA Office has been receiving calls on Registration for the 2020 ERA Trade Show. Mike added that Stephanie is finishing up Registration Forms that can be downloaded from the ERA Web Site and sent into the ERA Office.
- d. Mike informed attendees that the Transportation has been finalized and he is working on the Catering.

10: Open Forums:

- a. No topics were discussed.

11: Old Business:

a. Membership Drive:

- 1: Michele Schroeder reported that she has not received any new names for November or December.

12: New Business:

a. 2020 ERA Proposed Budget:

- 1:** Mike Schroeder informed attendees that the ERA Executive Board had a meeting prior to tonight's ERA Board of Directors meeting to discuss the Proposed 2020 ERA Budget. Mike went over the Proposed Budget and went over comparisons to the 2019 ERA Budget. After discussion a motion was made by Glen McLaughlin to accept the proposed 2020 ERA Budget. Mike Dietrich made a second to the motion. All ayes. Motion approved.
- 2:** Ken Plourde informed attendees that the short comings with the ERA income are due to declining membership. Ken added that the goal for the upcoming year is to increase membership by other avenues.

Being no further business a motion was made by Mike Schroeder to adjourn the meeting. Mike Dietrich made a second to the motion. All ayes. Meeting adjourned at 7:05 pm central time.

THE NEXT ERA BOARD OF DIRECTORS MEETING IS SCHEDULED FOR January 15th, 2020 at 6:30 PM CENTRAL TIME.

Respectfully submitted.
Daren Roggentien.
Secretary.