

Minutes ERA board of Directors September 16th, 2020

Attendees: Mike Schroeder, Jeff Cazel, Bob Thomas, Joe Mazzone, Mike Tweed, Mohammad Samii, Lonnie Bain, Kenny Turner, Paul Sailon, Ken Plourde, Glen McLaughlin, Mike Dietrich, Ted Heywood, Michele Schroeder, Daren Roggentien.

1: Consent Agenda:

- a. Mike Dietrich made a motion to accept the Consent Agenda. Glen McLaughlin made a second to the motion. All ayes. Motion approved.

2: Secretary Report:

- a. Mike Schroeder made a motion to accept the minutes from the August 19th, 2020 ERA Board of Directors meeting. Mohammad Samii made a second to the motion. All ayes. Motion approved.

3: Treasurers Report:

- a. Mike Schroeder presented a Profit and Loss Statement for the month of August 2020. Mike informed attendees that there were \$1,090.00 in 2020 ERA Trade Show refunds. Mike Dietrich questioned the amount for Credit Card processing fees. Mike Schroeder explained that the amount also included 2020 ERA Trade Show registration fees that had been collected with credit cards.
- b. Mike reported a balance of \$10,221.32 in the ERA Checking Account. Daren Roggentien made a motion to accept the Treasurers Report. Paul Sailon made a second to the motion. All ayes. Motion approved.

4: Membership Report:

- a. Michele Schroeder reported that as of August 25th, 2020 the ERA has 359 members.
- b. Michele reported that she has emailed invoices to ERA Members that have their membership expiring. Michele added that she will be making phone calls to the ERA Members in the upcoming week to make sure they received the email.
- c. Michele informed attendees that she emailed reminders to 32 delinquent members that were between 30-90 days overdue.
- d. Michele reported that the ERA had 1 new Global Subscription from a Rebuilder from Australia. Bob Thomas informed attendees that Dustin has sent the new Global Subscription Member an email welcoming to the ERA. Ken Plourde added he will contact him also.

5: Correspondence Report:

a. ERA Office:

1. Michele Schroeder reported that she received a Membership Renewal from Glen McLaughlin. Glen sent a note along with his renewal adding that because he didn't

have any travel expenses to go to the 2020 ERA Trade Show he renewed his ERA Membership for 2 years.

b. Secretary:

1. Daren Roggentien reported that he received an email from Bob Hopko informing that he will be back to work on October 1st, 2020. Bob added that he will be able to resume his Vice Presidents duties.

6: Exchange Magazine Report:

- a. Stephanie Schroeder was unable to attend the meeting. Michele Schroeder reported that the October issue of the Exchange Magazine should be finished and going to the printers next week.

7: ERA Web Site Report:

- a. Bob Thomas reported that He and Dustin are working on the Video Library and adding Key Words to the Tech Documents. Bob reminded that any new Tech Documents need to be forwarded to him before they go to Dustin so Key Words can be added before they go on the ERA Web Site.
- b. Mike Schroeder reported that the Host Fees for the ERA Web Site have been paid to Go-Daddy for the next 2 years.

8: Technical Advisor Report:

- a. Mohammad Samii reported that the number of calls coming into the ERA Tech Line has been slower than normal. Mohammad added that some calls are odd and if he cannot provide help he tries to get the caller in touch with someone that can answer their questions.
- b. Mohammad informed attendees that he occasionally receives calls from APRA Members and advises them that they need to go to the ERA Web Site and apply for a Guest Membership. Bob Thomas added that the Membership Committee is working on what a Guest Member can access.
- c. Mohammad reported that he is working on Tech Articles and will be adding more photos.

9: 2021 ERA Trade Show Report:

- a. Mike Schroeder reported that there is nothing to discuss at this time.

10: Open Forums:

- a. No topics were discussed.

11: Old Business:

a. Membership Drive:

- 1: Ken Plourde reported that the Membership Drive is a work in progress. Ken added when completed the Membership Committee will be working on Global Subscription access.

12:New Business:

a. APRA

- 1: Ken Plourde reported that he received a phone call from Dean Conner who will be the new APRA Chairman. Ken reported that Dean would like to explore the possibility of doing joint Seminars with the ERA. After discussion Mike Schroeder made a motion to offer APRA Members the discounted fee to the ERA Annual Trade Show. The fee would be the same as ERA Members pay. Bob Thomas made a second to the motion. All ayes. Motion approved. Ken will contact Dean with the ERA decision and let him know if the APRA needs more information we will provide it to them.

Being no further business a motion was made by Daren Roggentien to adjourn the meeting. Mohammad Samii made a second to the motion. All ayes. Meeting adjourned at 7:20 pm central time.

Respectfully submitted.
Daren Roggentien.
Secretary.