EXHIBITOR PROFILES

Who to look for - what you'll find

ACCUMAX AUTO PARTS, INC.
1808 Roosevelt
Joplin, MO 64801
(417) 624-8886 • FAX (417) 624-8887
e-mail: rsullivan@accumaxparts.com
Contacts: Robbie Sullivan, general manager; Terry Galusha, sales manager; Andy Martin, product manager.
Products Exhibiting: Starter drives and solenoids.
Giveaway: $500 Best Buy giftcard.

ALFA AUTO ELECTRIQUE, INC.
8307 Royden
Montreal, Quebec, Canada H4P 2J8
(514) 343-9201 • FAX (514) 343-9280
e-mail: alfaauto@total.net
Contacts: George Khachkhechyan, Marie Jean Nercessian.
Products Exhibiting: Stators, rotors, armatures.
Giveaway: $250 stators and rotors.

AMSCO VALLEY FORGE
90-1 Plant Avenue
Hauppauge, NY 11788
(631) 435-1400 • FAX (631) 435-1475
e-mail: info@amscovf.com
Contacts: Mel Minoff, president; Scott Minoff; Brian Minoff; Jack Zapor; Laurie Hickey.
Products Exhibiting: Starters, alternators and components. Hi-performance and chrome alternators, shop supplies, marine parts.
Giveaway: $250 merchandise.

APPLIED SYSTEMS RESEARCH, INC.
27333 110th Street
Zimmerman, MN 55398-4350
(763) 856-6400 • FAX (763) 856-6405
e-mail: info@asr-reman.com
Contacts: Ron Carlson, marketing manager; Ken Carlson, senior analyst; James Jarboe, senior programmer; Kathy Carlson, customer service manager.
Products Exhibiting: Rebuilders software.
Live Demo: AutoData and Reman software.
Giveaway: $3,200 ASR-AutoData software with modules for non-customers; free updates for one year for existing customers.

APPTRAK COMPUTER SOFTWARE
2021 Toledo Street
Bellingham, WA 98229
(360) 734-7723 • FAX (360) 734-9328
Contacts: Dan Bell, president; Don Dalseg, catalog; Gary Smith, software.
Products Exhibiting: A computer database information system, designed specifically for the professional electrical rebuilder or distributor, in an easy-to-use and easy-to-learn format, featuring all industry part number systems. A broad line of electrical industry catalogs, including: Armature Rotor & Stator Picture Identification Guide, Industrial Identification Guide, a full-line Automotive Application Catalog, and a brand new Marine ID and Application Catalog.
Live Demo: Software demonstration.
Giveaways: $500 (two $250 software packages).

APRA (AUTOMOTIVE PARTS REMANUFACTURERS ASSOC.)
14160 Newbrook Drive
Chantilly, VA 20151-2223
(703) 968-2772 • (703) 968-2878
e-mail: mail@apra.org
Contacts: Phil Bolbach; Roy Cline; John Dycard.
Products Exhibiting: Literature.

AUTOSEM, INC.
1701 S. Main St.
South Bend, IN 46613
(574) 288-8866 • FAX (574) 288-6227
e-mail: autosem@yahoo.com
Contact: John Califano.
Products Exhibiting: New and remanufactured rectifiers. Specializing in OEM and high output. New and reclaim OEM regulators. OEM alternators and starters. Manufactured in the USA.

BARSANCO, INC.
26674 Liberal
Centerline, MI 48015
(800) 421-3374 • (586) 755-1618
e-mail: info@barsanco.com
Contacts: Jeff Sandlin, vice president; Ray Gibson, IT.
Products Exhibiting: Starters, alternators, starter drives, regulators, solenoids, armatures, rotors, stators.

BOSTON AUTO ELECTRIC, INC.
103 Clayton Street
Boston, MA 02122
(800) 225-6650 • FAX (617) 282-4413
e-mail: lavoie@bostonautoelectric.com
Contacts: Paul Lavoie, president; Steve Baron, vice president; Dan Smith, sales manager; Daniel Krutt, sales; Joe Belliveau, sales.
Products Exhibiting: Complete units, rebuilding parts, test leads, catalogs.
Giveaway: $300 – 2 AL9960LH Alternator.

C & S BEARINGS, INC.
9853 Max Shapiro Way #B
S. El Monte, CA 91733
(626) 452-1856 • FAX (626) 452-0684
e-mail: rosemarie@csbearings.com
Contact: Rose Marie Gallegas, sales manager.
Products Exhibiting: Automotive bearings (water pump, A/C compressor, alternator starter bearings).

D&V ELECTRONICS, LTD.
130 Zenway Boulevard
Woodbridge, Ontario, Canada L4H 2Y7
(888) 979-1919 • FAX (905) 264-0502
Web site: www.dvelectronics.com
Contacts: Brian Wybaillie, technical service manager; Michael Hopkins, customer support.
Products Exhibiting: Automotive test equipment.
Live Demo: Testing of alternators and regulators/diodes.

DISA GOFF, INC.
One Pleasant Grove Road
Seminole, OK 74868
(405) 382-6900 • FAX (405) 382-7013
Contacts: John Bishop and Randy Chaffin, machine sales.
Products Exhibiting: DISA Goff spinner hanger.

DIXIE ELECTRIC, INC.
17100 Medina Rd.-Suite 100
Minneapolis, MN 55447
(800) 478-0608 • FAX (800) 392-8719
e-mail: r.holm@dixie-electric.com
Contacts: Dennis Kirby; Mike Kraft.
Products Exhibiting: Starters and alternators.

DUBOIS MARKETING, INC.
11670 46th Ave.
Allendale, MI 49401
(800) 253-5654 • FAX (616) 895-6652
e-mail: info@duboismarketing.com
Contacts: Mark Hoogterp, general manager; Drew Withrow, sales manager.
Products Exhibiting: Domestic and import line of starters, alternators and components.
Giveaways: $1,000 (two account credits of $500 each).

E.G.I.
560 Brooke Ave.
Deer Park, NY 11729
(631) 242-5454 • FAX (631) 242-5336
e-mail: egicomponents@aol.com
Contacts: Eli Gibli; Al Shalom.
Products Exhibiting: Rotors, stators, bearings, etc.

EAST PENN MFG CO. (DEKA BATTERY)
One Deka Road
Lyon Station, PA 19536
(636) 583-4066 • Fax (636) 583-4060
Contact: Bruce Hale
Products: Traditional flooded, absorbed glass mat, and gel filled batteries.
Demo: Battery construction types, their features, benefits and applications.

ELECTRIC MOTOR SERVICE (EMS)
70 River Road
Logan, WV 25601
(800) 697-6070 • FAX (304) 752-6084
e-mail: sales@electricmotorsvc.com
Contacts: Chris Thompson, vice president; Jerry Sexton, sales manager; Scott Poe, warehouse manager.
Products Exhibiting: Small engine starters and repair parts.
Giveaway: $500 merchandise.

ELECTRICAL REBUILDER'S ASSOCIATION
P.O. Box 906
Union, MO 63084
(636) 584-7400 • FAX (636) 584-7401
e-mail: eraoffice@charterinternet.com
Contacts: Darlene Schroeder, office manager; various ERA members.
Products Exhibiting: Electrical Rebuilder's Association (ERA) membership information and sign-up.
Live Demo: Live internet demo of ElectricalRebuilders.org Web site.
Giveaway: Dell Computer

ELECTRICAL REBUILDER'S EXCHANGE
10222 Foster Street
Shawnee Mission, KS 66212
(913) 642-4682 • FAX (913) 642-6743
e-mail: theexchange@kc.rr.com
Contacts: Polly Shea, owner/show promoter, founder Electrical Rebuilders Association; Paul Rupp, ASE Master Technician, L1 Advanced Engine Performance Certification.
Products Exhibiting: ERE trade newspaper.
Demo: Paul will discuss on-vehicle, electrical installation and service as a business opportunity for rebuilders.

ELECTRO-DYN ELECTRONICS
1201 19th Street
Niagara Falls, NY 14301
(800) 716-8747 • FAX (716) 284-9112
e-mail: infor@electro-dyn.com
Contacts: Tim DePetris, president; Peter DePetris, VP engineering.
Products Exhibiting: Heavy duty rectifiers, CS130/130D, Ford 3G, 6G and IAR rectifiers.

HC/CARGO – HOLGER CHRISTIANSEN NORTH AMERICA, INC.
560 Old Peachtree Road, Suite 300
Suwanee, GA 30024
(800) 303-3170 • FAX (770) 236-0310
e-mail: cargo@cargo-us.com
Contacts: Kent Kristiansen, CEO; Mitch Becton, outside sales; Eric Nicometo, inside sales.
Products Exhibiting: Starters, alternators, AC compressors and repair parts.

HT ELECTRIC MOTOR CO.
425 East Grant Road
Tucson, AZ 85705
(520) 623-7926 • FAX (520) 792-2509
e-mail: hitorque@qwest.net
Contacts: John McNamara; Rick Bryant.
Products Exhibiting: General Electric D.C. motors.

IMI PERFORMANCE PRODUCTS, INC.
13432 Lambert Rd.
Whittier, CA 90605
(562) 907-9400 • FAX (562) 907-1941
e-mail: jack@hitorque.com
Products Exhibiting: Denso starter conversions, automotive, industrial, agricultural, marine, street performance.
Giveaway: $250 merchandise.

INTERNATIONAL AUTOMOTIVE TRADING, INC.
61-12 32nd Ave.
Woodside, NY 11377
(718) 956-4248 • FAX (718) 956-4310
e-mail: sales@iat-usa.com
Contact: Ziv Tavor, Eugene Neugebohr.
Products Exhibiting: Starters, alternators, components. Valeo, Bosch, Martelli, Magnaton, Denso, Hitachi.
Giveaway: $500 merchandise.

J&N
1201 Glendale Milford Rd.
Cincinnati, OH 45215-1247
(513) 771-8000, x219 • FAX (513) 771-6502
e-mail: tglowka@jnelectric.com
Contacts: Tom Kuechly, president.
Products Exhibiting: OEM and aftermarket starters, alternators, DC motors, service parts, and accessory and shop items.

JIMCO, INC.
611 East Walnut
Raymore, MO 64083
(800) 821-7137 • FAX (816) 331-1971
e-mail: jimcoinc@aol.com
Contacts: Juan (John) Grube, president; Carolyn Grube; Scott Scharrer, sales; Cheryl Crossland, sales.
Products Exhibiting: Test equipment, test leads, hook-up manuals.
Live Demo: Test equipment demonstrations.
GRAND PRIZE GIVEAWAY: $10,000 JIMCO TEST BENCH!

JUST PARTS, INC.
4309 Elm Street
Cortland, IL 60112
(800) 553-4776 • FAX (815) 756-1861
e-mail: sassyw@justpartsinc.com
Contacts: David Waters, president; Sassy Tamblyn, sales.
Products Exhibiting: New diesel solenoids and an array of alternator, starter, generator rebuilding parts.

LESTER CATALOG
A Division of Rebuilder Services, Inc.
P.O. Box 1268
Newcastle, CA 95658
(530) 823-0963
Contact: Dennis Jacinto, president; Bob Evans, technical director.
Products Exhibiting: Catalogs, software, and data for rebuilders.
Live Demo: Lester Kwikfinder CD and Internet catalogs.
Giveaway: $600 (one Kwikfinder CD subscription; one Kwikfinder.net subscription).

LEWIS TOOL & DIE, INC.
6690 State Hwy 173, P.O. Box 324
Cape Fair, MO 65624
(417) 538-2999 • FAX (417) 538-2582
e-mail: ltd@lvbw.net
Contact: Harvey Lewis; Sue Lewis.
Products Exhibiting: Starter drive component parts and rebuilding equipment.

METRO AUTO INDUSTRIAL, INC.
2128 Pomona Boulevard
Pomona, CA 91768
(909) 629-2700 • FAX (909) 629-2721
e-mail: henry@metroautoinc.com
Contacts: Henry Lee, general manager.
Products Exhibiting: Starter and alternator parts, catalog, flyers.

MONMARY CORP.
38 Aero Road
Bohemia, NY 11716
(800) 354-0132 • FAX (631) 218-1679
e-mail: monmarycrp@aol.com
Contacts: Monica Saccullo, president; Jim Cassidy, sales; Mike Bartone, sales; Larry Reiley, sales; Gary Neumann, sales; Christina Cassidy, office manager.
Products Exhibiting: Rectifiers, regulators, stators, rotors, castings, shop supplies.

NORTHWEST REGULATOR SUPPLY
810 N. Graham St.
Portland, OR 97227
(503) 235-1038 • FAX (503) 239-9996
e-mail: alan@nwreg.com
Products Exhibiting: Alternator and starter test equipment, test leads, repair harnesses, related accessories.
Live Demo: 897 Tester.
Giveaway: $1,400 – 891-CP complete test lead kit.

NRG/IPM
119 W. Brinton Street
Cicero, IN 46034
(800) 366-2673 • (317) 984-3528 • FAX (317) 984-5915
e-mail: nrgauto@tiptontel.com
Contacts: Dave Claybaugh, sales manager; Ron Obsitnick, customer service manager.
Products Exhibiting: Starter drives, solenoids, bushings, units, starter and alternator components.
Giveaway: $250 merchandise.

PEER BEARING COMPANY
2200 Norman Drive S.
Waukegan, IL 60085
(800) 433-7337 • FAX (847) 578-1200
Contact: Tom Sivia; Pedro Calderon.
Products Exhibiting: Bearings.

QUALITY REBUILDERS, INC.
10830 Murdock Dr.
Knoxville, TN 37932
(800) 342-4651
e-mail: qualityrebuilders@tds.net
Contacts: Joan Chaffin, owner; Karen Morgan, sales/purchasing.
Products Exhibiting: Delco Remy, Prestolite, Leece-Neville, Ametek, Iskra, Taditel, Delphi, Dixie.
Giveaway: $475 new Delco Remy 42MT starter.

R&R REGULATORS, INC.
1212 High Street
South Bend, IN 46517
(574) 288-0418 • FAX (574) 288-8270
e-mail: randrreg@sbcglobal.net
Contacts: Tom Reusser, president; Joe Hooten, sales manager; Richard Voss, engineering.
Products Exhibiting: Rectifiers, regulators, pulleys, starter drives, bearings, test equipment.
Live Demo: Regulator testing.

RAS (Rebuilders Automotive Supply)
1650 Flat River Rd.
Coventry, RI 02816
(800) 633-0162 • FAX (401) 828-8488
e-mail: ras@coresupply.com
Contacts: Tom Jackson, electrical manager; Chris Desprez, sales.
Products Exhibiting: Cores.

RCP, INC.
2891 Langstaff Road
Concord, Ontario, Canada L4K 4Z2
(905) 660-7274 • FAX (905) 660-9093
e-mail: info@rcpcanada.com
Contacts: Aaron Pereira, U.S./export customer service manager; Greg Taba, U.S. customer service.
Products Exhibiting: Alternators, starters and their components.

REGITAR U.S.A., INC.
2575 Container Drive
Montgomery, AL 36109
(334) 244-1885 • FAX (334) 244-1901
e-mail: info@regitar.com
Contacts: Dr. Y.T. Tsai, president; Leo Manni, marketing and sales manager.
Products Exhibiting: Regulators, rectifiers, diode trios, diodes, solenoids and ignition components.
Giveaway: $500 power tools.

ROMAINE ELECTRIC CORP.
1036 6th Avenue S.
Seattle, WA 98134
(206) 583-8600 • FAX (206) 622-5194
Contacts: Troy Cosby, sales manager; Mike Croxford, sales; Marlon Dilworth, sales; Pete Toole, sales; Gushiaci, sales; Vince Montoya, sales.
Products Exhibiting: OEM, aftermarket new starters, alternators and parts.
Giveaway: $250 DM45 AC/DC inductive amp probe and digital multimeter.

SJS ENTERPRISES, INC.
451 Hwy. 52N
Moncks Corner, SC 29461
(800) 563-7291 • FAX (843) 899-0804
Contacts: Steven Head
Products Exhibiting: Wiring harness repair ends, wiring supplies, fuses, tools.

STANDARD STARTER DRIVE, INC.
26211 West Seven Mile Road
Redford, MI 48240
(313) 255-2230 • FAX (313) 255-2277
e-mail: larryssd@aol.com
Contacts: Mike Tweed, Mike N. Tweed, Larry Walters.
Products Exhibiting: Starter drives and solenoids.

STELLAR TECHNICAL PRODUCTS
707 E. Gardena Blvd.
Gardena, CA 90248
(310) 660-0140 • FAX (310) 660-0135
e-mail: sales@stellartechnical.com
Contacts: Alan Sherry, president.
Products Exhibiting: Solder, soldering irons and soldering equipment from Hexacon, American Beauty and Luma.
Live Demo: Resistance soldering equipment.

TADITEL AUTOMOTIVE ELECTRONICS
720 W. 8th St.
Anderson, IN 46016
(765) 644-0713 • FAX (765) 644-0714
e-mail: jwehrly@taditel.com
Contacts: Jim Wehrly, director North American operations; Steve Anderson, engineering; Yafit Kuperstock, sales manager.
Products Exhibiting: Voltage regulators.
Giveaway: $250 merchandise.

TRANSMET CORPORATION
4290 Perimeter Drive
Columbus, OH 43228
(614) 276-5522 • FAX (614) 276-3299
e-mail: sales@transmet.com
Contacts: Tom Fee, sales manager; Doug Shull, president.
Products Exhibiting: Cast aluminum blast cleaning media.
Giveaway: $250 merchandise.

VENSEL ENTERPRISES
3710 Riverside Drive
Crystal Lake, IL 60014
(800) 662-6099 • FAX (815) 459-0442
e-mail: vensel7@comcast.net
Contacts: Richard and Barbara Vensel; Sandy Hendershot.
Products Exhibiting: Tools and equipment.
Live Demo: Soldering.
Giveaway: $500 merchandise.

WAGNER ALTERNATORS AND SUPPLIES, INC.
13352 Elliot Avenue
Chino, CA 91710
(800) 345-5927 • FAX (800) 974-6120
e-mail: wagner_alternators@msn.com
Contacts: Robert A. Wagner; Patricia Wagner; Richard Wagner; Erik Wagner.
Products Exhibiting: Automotive electrical components for alternators and starters. Valeo alternators and starters.
Giveaway: $250 merchandise.

WETHERILL ASSOCIATES, INC.
1101 Enterprise Drive
Royersford, PA 19468
(800) 877-3340 • FAX (800) 948-6121
e-mail: info@wai-wetherill.com
Products Exhibiting: Starters, alternators, components, regulators, rectifiers.
Giveaways: $750 VRC1000A regulator tester; VRC101-31 adapter box for testing PCM Ford 6G regulators.

WOOD & TOMPKINS CORES, INC.
1180 Utoy Springs Road
Atlanta, GA 30331
(404) 349-4712 • FAX (404) 349-4838
e-mail: woodtompkins@mindspring.com
Contacts: Samuel E. Tompkins, president/CEO; Norman Tompkins, general manager.